

vision SOURCING & DEMAND MANAGEMENT

Vision Sourcing and Vision Demand Management create business value for your organization by efficiently managing the balance of supply and demand. Through better business practices, improved visibility, and process management you can gain greater control over the procurement of raw materials, full package sourcing, accurate inventory and allocation of available merchandise, and much more. Our applications are specifically designed to meet the requirements of your entire supply chain as well as the complexities associated with an extended enterprise. Vision Sourcing & Demand Management handles even the most complex supply chains including a mix of international and domestic production requiring quick turn-around orders, and enables you to source locally even when production is abroad.

Vision Sourcing manages multiple procurement production paths, captures accurate shipment data at the style/color/identifier/size/dimension level and builds a better production forecast. Source full package or procure raw materials from factories, suppliers, and contractors from any part of the world.

Vision Demand Management allows you to stay ahead of customer demand and optimize delivery of available merchandise through the supply chain and ultimately to point of sale. Manage all phases of your order processing, prioritize allocation of your existing inventory, generate pick slip tickets and invoices, control return authorizations, and issue credit memos all within a single application. Increase your customer satisfaction by delivering the right product mix at the right time at the right price.



vision SOURCING



vision DEMAND

Highlights of Vision Sourcing and Demand Management:

- Maximize your production efficiency, control your sourcing and inventory costs across your extended enterprise
- Create an infrastructure to support the demand-driven supply chain while maximizing profitability through the management of the entire order process cycle
- Align strategies with operations: our applications support global expansion with multiple currencies in multiple languages and multi-channel distribution
- Gain visibility into material requirements, streamline resources, and bridge communications
- Promote effective, efficient product delivery

SOURCING MODULES

Purchasing

Bring your product to market faster by working more collaboratively with your suppliers. Purchasing offers effective tracking of open purchase order balances, including contracts and draw downs. Purchasing also handles multiple delivery dates at the purchase order line level and displays purchased items by supplier item numbers. It also offers multi-currency support for multiple in-transit notifications for each item purchased with comprehensive in-transit controls. The module provides your business with access to critical information for both the full package and raw materials.

Production

Enable rapid changes by closely managing your sourcing/production path processes. Use draw downs, material consumption methods and resource loading business rules to manage raw material levels and the movement of finished goods. Whether your merchandise is manufactured or the full package, production manages multi-step, multi-plant production environments; provides time-framed resource requirements by facility and resource type and tracks in-transit shipments.

Inventory Management

Avoid unnecessary carrying costs that result from excess inventory levels. Obtain a complete picture of multi-site, multi-level inventory balances and track all processes with inventory management for complete visibility of your inventory status. Know precisely when inventory will be available, whether it is in-transit, on back order, due for departure or due for arrival. When the product lands, automate the creation of manifests, obtain proper in-transit and tracking information, and facilitate the invoicing process. Highly flexible receiving capabilities built into the module handle quality and quantity exceptions, and cancellation procedures can be adjusted manually or automatically. Inventory management allows multi-facility management and provides fully detailed inventory movement audits by date, user, and reason.

Costing

Manage costing more closely and locate opportunities to increase your organization's profitability with accurate, current and easy-to-access data about costing details. Costing captures all costs as they occur, and consolidates them into one location that is easy to access and manage – delivering a comprehensive view of production cost. Costing supports financial and variance analyses based on either standard or moving average costing methods. The costing module also provides future cost period planning support; calculates item costs using easily definable templates; develops multiple costs for the same item, using cost blending to allow for multiple sourcing strategies; provides financial cost period results for inventory and work in progress; and allows your businesses to reference a production path to automatically provide material, labor and overhead costs to the cost sheet.

Planning

Minimize your inventory levels through improved materials usage and planning. Driven by flexible path/step business logic, sophisticated resource loading rules, and bills of material rules, planning provides seamless integration of all resource-related modules and generates action notices. The planning module provides dynamic and frozen-time-framed inventory availability results for items at all levels. Planning utilizes both pure and adjusted forecast methods and expanded forecasts and raw material/resource requirements. The planning module also supports capacity planning by leveraging resource availability rules.

DEMAND MANAGEMENT MODULES

Sales Order Processing

Improve sales by increasing visibility into customer demand. Sales order processing manages all phases of bulk, distribution and single store orders with user-defined tables, flexible price brackets and priority coding. The sales order processing module supports multiple dates at the sales order line level, and allows for the manual or electronic distribution of bulk orders. Sales order processing also allows property mark and quality control down to the SKU level, provides order detail reference methods that include UPC/EAN or customer style numbers, applies pricing logic that supports bracket pricing by size and special customer pricing, and supports non-merchandise miscellaneous charges at the header and line level.

Allocation

Improve your decision-making by applying user-defined methods to optimize the allocation of existing and planned inventory. Allocation delivers results based on order priorities, required ship dates and back order logic. Flexible templates handle multiple allocation scenarios; sales order selection criteria include filters for date ranges, priorities, and customer exceptions; work in progress quantities are included in available-to-allocate results; and anticipated shipments are protected by allocation business rules while specific sales orders can be selected for priority allocation.

Reduce lost sales that result from out-of-stocks by optimizing your inventory levels. Using customer guidelines and warehouse preference rules, Allocation generates pick records for immediate shipments or pack and hold activities.

Invoicing

Gain greater insight into your sales by identifying trends from your organization's historical or recent sales data. Invoicing controls invoice and credit memo generation based on confirmed shipping records, and maintains historical sales information for statistical analysis. The invoicing module supports one-step invoice methods; includes automated backorders; maintains accurate records of substitutions; automatically calculates applicable discounts and consolidates invoices based on customer profiles.

Return Merchandise and Authorization

Improve your inventory visibility and product returns by quickly recognizing customers with frequent unwarranted returns, products with lowering or diminishing demand and products that fail to meet the quality expectations or price range of the consumer. Control your return merchandise requests, track returned goods and issue credit memos with the fully integrated RMA module (Return Merchandise Authorization). Define authorization approval levels for your business; check multiple authorizations against a single customer reference; control merchandise through all stages of the return process and analyze returns by customer, style, and reason.

EDI

You will appreciate Vision Demand Management's support for global operations via multi-currency and control of inventory at a pre-pack level. Purchase orders can be received from customers at the SKU level via EDI, and automatically reconfigured into predetermined pre-packs as stored in the warehouse. When communicating back to your customer, the pre-pack is expanded into its sized SKUs. Using bulk orders to define contents, pre-packs may be customer and product specific. With EDI, you can modify the order back to the pre-pack, offering a complete streamlined process.

Sourcing Modules	Benefits
Purchase	<ul style="list-style-type: none"> Bring your product to market faster and work collaboratively with your suppliers Track your open purchase order balances Supports multiple delivery dates at the purchase order line level, multi-currency support for multiple in-transit notifications Track your open purchase order balances
Production	<ul style="list-style-type: none"> Visibility into sourcing/production paths Uses draw downs, material consumption methods, and resource loading business rules to manage raw material levels and the movement of finished goods Manages multi-step, multi-plant production environments
Inventory Management	<ul style="list-style-type: none"> Minimize carrying costs resulting from excess inventory levels Gain complete visibility into your inventory status. Know precisely when your inventory will be available Multi-facility management providing detailed inventory movement audits by date, user, and reason
Costing	<ul style="list-style-type: none"> Increase profitability using accurate, current, and easy-to-access data about costing details Delivers a comprehensive view of production revenue Provides financial and variance analysis based on standard or moving average costing methods
Planning	<ul style="list-style-type: none"> Minimize your inventory levels through improved planning Features seamless integration of all resource related modules and generates action notices Supports capacity planning by resource availability rules

Demand Modules	Benefits
Sales Order	<ul style="list-style-type: none"> Improve your sales by increasing visibility into customer demand Manage all phases of bulk, distribution, and single store orders with user-defined tables, flexible price brackets, priority coding Supports bracket pricing by size and special customer pricing
Allocation	<ul style="list-style-type: none"> Optimize allocation of existing and planned inventory by delivering results based on order priorities Reduce lost sales from out-of-stocks by optimizing inventory levels Business rules support fulfillment optimization, shaving, priority rules allocation, and more
Invoicing	<ul style="list-style-type: none"> Identify trends from historical or recent sales data Controls invoice and credit memo generation based on confirmed shipping records and maintains historical sales information for statistical analysis One-step invoice methods
Return Merchandise Authorization	<ul style="list-style-type: none"> Gain greater visibility to inventory for a quicker response to consumer demand Control return merchandise requests, track returned goods, and issue credit memos Automatic credit memo generation
EDI	<ul style="list-style-type: none"> Support for global operations via multicurrency and control of inventory at a pre-pack level Automatically reconfigure units into predetermined pre-packs Configurable business rules by customer

Jesta I.S.: Solutions Designed with Your Business in Mind™

8 Place du Commerce,
 Suite 300,
 Verdun (Montreal), QC H3E 1N3
 Canada
T: 1.888.925.5152
www.jestais.com / info@jestais.com

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